

PROYECTOMINGA LTDA.

CONNECTING ECUADORIAN
SUPPLIERS AND BUYERS FOR
SUSTAINABLE INTERNATIONAL
TRADE

**WORLD CLASS FOOD
PRODUCT CATALOG**



**ENJOY
BROWSING
ECUADOR'S
WORLD
CLASS
PRODUCTS**

This catalog is not inclusive and is updated frequently

- **Kindly let us know the products that you are looking for-FREE PRODUCT SOURCING**
- **All exports are priced in USD (US dollar)**
- **Let us know the volume you are looking for**
- **We work as agents to connect buyer directly to seller**
- **Each producer is thoroughly vetted to deliver an exceptional international buyer experience.**

What type of products can Ecuador export?

- **YELLOW AND RED DRAGON FRUIT**
- **ALMOST ALL TROPICAL AND TEMPERATE FRUITS**
- **ALMOST ALL TROPICAL AND TEMPERATE VEGETABLES**
- **GRAINS AND FLOUR DERIVATIVES**
- **CACAO RAW AND DERIVATIVES (ORGANIC AND REGULAR GOOD QUALITY DESIGNATION)**
- **COFFEE (PROCESSED)**
- **MANY TYPES OF HERBAL TEA**
- **DAIRY PRODUCTS**
- **CHICKEN AND ALL SEAFOOD**
- **MEATS**
- **MANY TYPES OF PROCESSED PACKAGED FOOD WITH SANITARY REGISTRATION NUMBER READY TO EXPORT**
- **AGRICULTURAL AND LIVESTOCK SUPPLY**
- **VARIOUS OILS SUCH AS PALM, SOYBEAN, SUNFLOWER, ETC.**

What type of non food products can Ecuador export?

- ANCESTRAL MEDICINES-DRAGON'S BLOOD, CAT'S CLAW AND MUCH MORE (DIRECTLY WITH THE INDIGENOUS)
- FINE ARTISAN PRODUCTS
- ALMOST ALL FORMS OF COMMON TEXTILES
- ANCESTRAL DESIGNED TEXTILES AND HANDICRAFTS (INDIGENOUS AND ETHNIC MESTIZO)
- AUTOMOBILE PARTS
- PLASTICS
- CERAMICS
- FURNITURE, BOTH FINE CRAFTSMANSHIP AND LAMINATES
- FINE LEATHER GOODS
- FINE CLOTHING
- LOWER COST CLOTHING
- SHOES AND SPORTS CLOTHING



- BUILDING SUPPLIES AND TOOLS
- CHEMICALS SUCH AS PAINTS, ADHESIVES, SOLVENTS, FERTILIZERS
- PAPER PRODUCTS
- PETROLEUM PRODUCTS
- MINING
- HOUSEHOLD ITEMS SUCH AS LAMPS, RUGS, KITCHEN ITEMS
- GLASS PRODUCTS
- METAL PRODUCTS
- HOUSEHOLD AND COMMERCIAL APPLIANCES LIKE REFRIGERATORS, STOVES, MICROWAVES
- COMMERCIAL STAINLESS STEEL APPLIANCES AND FURNITURE
- STAINLESS STEEL/METAL CUSTOM PARTS
- AUTO PARTS

PROBLEM

MANY INTERNATIONAL BUYERS STRUGGLE WITH OBTAINING AGRICULTURAL, ALIMENTARY, HOUSEHOLD, AND INDUSTRIAL PRODUCTS FROM RELIABLE OVERSEAS SUPPLIERS AND LACK OF PROFESSIONAL CUSTOMER SERVICE WORLDWIDE.

SOLUTION

BRIDGE DISPARATE CULTURAL AND COMMERCIAL GAPS SO THAT BOTH BUYER AND PRODUCER CAN FORM SUSTAINABLE TRADE WITHOUT COMMON HEADACHES PRESENT IN THE CURRENT INTERNATIONAL SYSTEM.

HOW WE HELP THE BUYERS

ECUADOR...

- Uses the US dollar as its national currency
- Has some of the best agricultural and food products in the world due to ancestral practices and geographic advantage.
- Manufactures industrial and hard-line products and serve as a cost effective alternative to other exporting countries
- Each producer is thoroughly vetted to deliver an exceptional international buyer experience.

HOW WE HELP THE PRODUCERS

The Ecuadorian Minga Project serves to employ modernized mechanisms in to stimulate large-scale economic activity through supporting its producers with...

- International marketing
- Trade credit financing
- Assistance with customs clearance and cargo transport
- Extensive supplier training.

The buyer and seller are directly connected, eliminating local intermediaries which can destabilize supply and quality

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**WORLD CLASS
COCOA PRODUCTS**



Why try Ecuador's fine cacao products? Ecuador's cacao is simply the best in the world.

National Geographic reports that “*Ecuador sits on a gold mine of cacao*”.

VARIETIES AVAILABLE

National Variety known worldwide as “ARRIBA COCOA” which is classified as a fine scent of foreign type. This variety cannot be reproduced anywhere else in the world other than Ecuador due to its climatic conditions. Its sensory quality and floral flavor with a touch of roses and orange blossom differentiates it from other types of cocoa

CCN51 is a variety that was developed in the decade of the 1960s. If the fermentation process of this variety is adequate, it has the potential of attaining fruit flavors, a strong flavor of cocoa and dry fruits as well as a high fat content



LUXURIOUS CACAO DERIVATIVES

COCOA BUTTER: CACAO PRODUCT MADE FROM THE PRESSING OF COCOA LIQUOR, YELLOW IN COLOR, THE BUTTER WHEN IT COMES OUT OF THE PRESSING IS CRYSTALLIZED, TEMPERED AND SOLIDIFIED.



COCOA POWDER: MADE FROM FREE-FLOWING POWDER FORMED FROM GRINDING COCOA CAKE, WITH A FAT CONTENT OF 10-12%. IT IS MARKETED AS A NATURAL POWDER OF COCOA AND ALKALINE (POTASSIUM CARBONATE), COMMONLY USED FOR CONFECTIONERY, BEVERAGES, GOURMET CHOCOLATE, AMONG OTHERS.



COCOA LIQUOR: ALSO KNOWN AS COCOA PASTE, IT IS A 100% CHOCOLATE AND IS OBTAINED BY GRINDING ROASTED BEANS. THE PASTE OBTAINED CAN BE USED FOR THE EXTRACTION OF COCOA BUTTER AND POWDER, OR FOR THE MANUFACTURE OF CHOCOLATES.

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**FINE AMAZONIAN
ARTESAN CHOCOLATE
AND BONBONS**



CAMFER ARTISAN DARK CHOCOLATES: A SYMPHONY OF ECUADORIAN FLAVORS



DIVE INTO THE WORLD OF CAMFER, WHERE THE RICH HERITAGE OF ECUADOR MEETS THE ART OF CHOCOLATE-MAKING. CRAFTED WITH PASSION IN THE HEART OF ECUADORIAN AMAZON, EACH BITE OF CAMFER'S ARTISAN CHOCOLATES IS A TESTAMENT TO THE COUNTRY'S FINEST CACAO BEANS.

EXCLUSIVELY SOURCED WORLD CLASS CHOCOLATE
AVAILABLE IN A VARIETY OF FLAVORS

50 gram bars

52%, 70%, 80%, 82% W/STEVIA, AND 90%

81 gram bags Gourmet BonBons

PISTACHIO
MINT
LIME
PINEAPPLE
COFFEE

ALMOND
RED FRUIT
ORANGE
LEMONGRASS



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**PREMIUM
AMAZONIAN FRUIT
PULP**



Why try Ecuador's WORLD CLASS FDA CERTIFIED AMAZONIAN FRUIT PULP?



EXPERIENCE THE WORLD CLASS GOODNESS FROM OUR VOLCANIC SOILS. 🌱 SAVOR AUTHENTICITY WOMAN MADE TRADITIONAL FARMING. 🍀

THE INDUSTRIAL USE OF OUR WORLD CLASS FRUIT PULPS IS EXTENSIVE

****BEVERAGE MANUFACTURERS:****

- SMOOTHIE MAKERS
- JUICE BRANDS
- COCKTAIL MIX PRODUCERS

****FOOD PRODUCERS:****

- ICE CREAM AND SORBET MANUFACTURERS
- JAM AND JELLY PRODUCERS
- SAUCE AND CONDIMENT MANUFACTURERS
- BAKERIES AND CONFECTIONERY MANUFACTURERS

****HOSPITALITY INDUSTRY:****

- HOTELS
- RESTAURANTS
- CATERING SERVICES
- CAFES AND JUICE BARS

****RETAILERS:****

- GROCERY STORES
- SPECIALTY FOOD STORES
- ONLINE FOOD RETAILERS

****HEALTH AND WELLNESS INDUSTRY:****

- HEALTH FOOD PRODUCERS
- DIET AND NUTRITION SUPPLEMENT MANUFACTURERS
- MEAL KIT DELIVERY SERVICES

****EDUCATIONAL INSTITUTIONS:****

- SCHOOLS AND COLLEGES

****GOVERNMENT AND NON-GOVERNMENT ORGANIZATIONS:****

- MILITARY FOOD SERVICES
- NGOS PROVIDING FOOD AID

FDA CERTIFIED AND EXCLUSIVELY SOURCED FROM AMAZONIAN ECUADOR



- FRUIT AND TUBER PULPS ETHICALLY SOURCED FROM WOMAN-OWNED AMAZONIAN PRODUCERS
- PROFESSIONAL AND FRIENDLY STAFF
- PRODUCTION AND SALE; MANY METRIC TONNES PER MONTH
- AVAILABLE IN 18 KG (40 LB) PAILS, 1KG (2.2 LB), 0.4KG (14OZ) AND OTHER QUANTITY SIZES
- SUPPLY AVAILABLE YEAR ROUND
- TRADE FINANCE POSSIBLE FOR QUALIFIED BUYERS
- SIMPLY THE BEST YOU CAN FIND ANYWHERE!

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**WORLD CLASS
COASTAL GOURMET
SNACK CHIPS**



DISCOVER THE FLAVORS OF ECUADOR WITH DEL MEJOR'S GOURMET CHIPS COLLECTION
— AN EXQUISITE RANGE OF COASTAL DELIGHTS FROM SPICY YUCA TO SAVORY
PLANTAINS, EACH CRAFTED TO PERFECTION FOR THE DISCERNING PALATE



CHIFLES NATURALES (PLANTAIN CHIPS WITH ONION FLAVOR)



Crunch into tradition with our Plantain Chips, infused with a home-style chili-onion-lime flavor that brings the essence of Ecuadorian gastronomy to your palate

VEGETABLE MIX CHIPS WITH PEANUT AND SEA SALT



Savor the rich tapestry of flavors with Del Mejor's Vegetable Chips, a gourmet mix seasoned with peanuts and sea salt for a crunch that's truly out of this world.

SWEET PLANTAIN CHIPS (CHEESE FLAVOR)



Treat yourself to the creamy fusion of sweet plantain and cheese in our gourmet chips, a delectable snack that captures the vibrant spirit of Ecuador's coast.

PURPLE SWEET POTATO CHIPS (SLIGHTLY SALTED)



Indulge in the sweet, earthy depths of our Purple Sweet Potato Chips, lightly salted to perfection, for a luxurious snack that's as exquisite as it is healthy.

YUCA PICANTE CHIPS (CHILE-LIME)



Experience the zest of Ecuador's coast with our Yuca Picante Chips – a fiery blend of chili and lime that dances on your tongue with every crunchy bite!

CHIFLES NATURALES (PLAIN PLANTAIN)




Delight in the simplicity of Del Mejor's Chifles Naturales – the authentic taste of green plantain, crisped to golden perfection, for a classic snack that never goes out of style.

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**FINE GOURMET
ECUADORIAN
LIQUORS**





**DISCOVER THE ESSENCE OF ECUADOR IN EVERY SIP
WITH OUR EXCLUSIVE RANGE OF GOURMET LIQUORS.
CRAFTED WITH PASSION AND PRECISION, EACH
BOTTLE IS A TESTAMENT TO ECUADOR'S RICH
HERITAGE AND UNPARALLELED CRAFTSMANSHIP IN
DISTILLING FIRST-CLASS SPIRITS.**

DRY LIQUOR WHITE RUM

- 700ml, 24% Vol
- Description: A unique blend of rich coffee flavors, perfect for savoring on its own or in cocktails.

PAPA CARLOS ALMOND COCKTAIL

- 700ml, 13% Vol)
- Description: Delight in the sweet, nutty essence of almonds in this light and elegant Ecuadorian cocktail.





CACAO LIQUOR

- 700ml, 22% Vol
- Description: Savor the deep, chocolaty notes of Ecuadorian cacao in this luxurious liquor, an exquisite treat for the senses.

COFFEE LIQUOR

- 700ml, 22% Vol
- Description: Indulge in the rich, aromatic blend of Ecuadorian coffee and smooth liquor, a perfect after-dinner delight.



SIR ELLIOT WHISKEY

- 700ml, 42% Vol
- Description: Elevate your evenings with our distinguished Ecuadorian whiskey, a harmonious blend of richness and refinement.

DE LA QUINTA RUM

- 700ml, 36% Vol
- Description: A classic rum with a smooth and versatile flavor profile.



LIQUOR WITH PLANT EXTRACT 'DERKONIG'

- 700ml, 26% Vol
- Description: Infused with select plant extracts for a unique and herbal flavor.

TEQUILA

- 700ml, 36% Vol
- Description: Distinctive and bold, this tequila is ideal for traditional and innovative cocktails.





MINT LIQUOR

- 750ml, 23% Vol
- Description: Refreshing and crisp, perfect for minty cocktails or as an after-dinner drink



KOSLOW VODKA

- 700ml, 34% Vol
- Description: Clean and crisp, perfect for straightforward drinks or complex mixology





AGUARDIENTE

Ingredientes: Aguardiente rectificado, agua desmineralizada, alcohol etílico extra neutro.

Alc. 15% (Vol)
700ml

AGUARDIENTE

Ingredientes: Aguardiente rectificado, agua desmineralizada, alcohol etílico extra neutro.

Alc. 15% (Vol)
350ml



AGUARDIENTE BRANDY

- Aguardiente Brandy (700ml/350ml, 15% Vol)
- Description: Sip on the smooth, velvety elegance of our brandy, a timeless Ecuadorian classic that soothes and satisfies.



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**WORLD CLASS
ORGANIC BANANAS**



WHY TRY ECUADOR'S FINE USDA CERTIFIED ORGANIC BANANAS?

Did you know that Ecuador is the top Banana exporter *IN THE WORLD* representing *25% of ALL bananas* consumed? It is among the largest organic banana producers worldwide too!

We offer exclusive access direct-from-farm certified organic bananas for your enjoyment today





EXCLUSIVE USDA ORGANIC BANANAS SOURCED FROM COASTAL ECUADOR

- BANANAS ETHICALLY SOURCED FROM COASTAL FARMING ASSOCIATIONS
- USDA ORGANIC
- PROFESSIONAL AND FRIENDLY BANANA STAFF
- PRODUCTION AND SALE; FROM 2,500 TO 10,000 BOXES OF ORGANIC BANANAS PER YEAR PER MEMBER
- 40 LB PER BOX, DELIVERED BY REFRIGERATED REEFER
- SUPPLY AVAILABLE YEAR ROUND
- TRADE FINANCE POSSIBLE FOR QUALIFIED BUYERS
- SIMPLY THE BEST YOU CAN FIND ANYWHERE!

WHAT IS SISA WIRU ECUADORIAN ORGANIC PANELA SUGAR?



Ecuadorian Amazonian Panela is an unrefined organic sugar known for its traditional and sustainable production methods. Harvested from USDA Certified Organic sugar farms, panela is created through eco-friendly processes that prioritize the protection of both the environment and the local communities involved in its production. This artisanal approach ensures that the sugar retains a high amount of molasses, imbuing panela with its unique, mildly sweet flavor and aroma.

**As a healthier alternative
to conventional sugars,
organic panela is
emerging as a significant
player in the world of
natural sweeteners.**



Fine Ecuadorian SISA WIRU USDA Organic Panela

RETAIL QUANTITIES

- Organic Granulated Panela 500 gr (1.1lb)
- Organic Granulated Panela 1 kg (2.2lb)
- Organic Granulated Panela 2.0 kg (4.4lb)

INDUSTRIAL QUANTITY

- Organic Panela 25 kg
- Organic Panela 45.45 kg
- Conventional Panela 45.45 kg

The image features a variety of panela products. In the foreground, there are several large, rectangular solid blocks of panela with a porous, light brown texture. To the right, there is a pile of fine, granulated sugar. In the background, more solid blocks are visible, some stacked. The overall scene is set against a blurred green background, suggesting a natural or agricultural setting.

Fine Ecuadorian SISA WIRU USDA

Organic Panela

SOLID BLOCKS

RETAIL QUANTITY

Panela Block 400gr (14oz)

INDUSTRIAL QUANTITY

Panela Bundled Blocks 14.5kg (32lb)

QULLKANA ARTISAN COFFEE: A SYMPHONY OF ECUADORIAN FLAVORS



EXPERIENCE THE ELEGANCE OF QULLKANA COFFEE, WHERE ECUADOR'S RICH HERITAGE SHINES THROUGH THE ARTISTRY OF COFFEE CRAFT. EACH CUP IS A CELEBRATION OF THE FINEST ARTISAN-ROASTED BEANS, DELIVERING UNPARALLELED LUXURY AND FLAVOR

QULLKANA GOURMET AMAZONIAN COFFEE

3 VARIETIES: MACAS, TYPICAL IMPROVED MACAS, MENDEZ

PRODUCT DESCRIPTION

- **ORIGIN OF RAW MATERIAL: SHUAR CHIGUIANZA RURAL PARISH MACAS CANTON AND MENDEZ CANTON - MORONA SANTIAGO PROVINCE; ECUADOR.**
- **PRESENTATION: GOLDEN BEAN COFFEE**
- **TYPE OF PACKAGING: GRAINPRO BAGS**
- **SHELF LIFE: 365 DAYS**
- **STORAGE CONDITIONS: COOL AND DRY ENVIRONMENT**
- **SPECIES: 100% ARABICA**
- **VARIETY: CATUCAI 785**
- **QUALITY: SPECIAL**
- **REGION: EAST - AMAZONIA**
- **SEED ORIGIN: BRAZIL**
- **ALTITUDE: 1150 METERS ABOVE SEA LEVEL (M.A.S.L.)**
- **CALIBER: SCREEN LEVEL: 17 SELECTED**
- **SHAPE: FLAT BEAN**
- **MOISTURE LEVEL: 11.11%**
- **HARVEST: RIPE CHERRY**
- **BENEFIT: NATURAL FERMENTATION**
- **PROCESS: WASHED**
- **SENSORY PROFILE: CHOCOLATEY - CITRUS FRUITS**



QULLKANA GOURMET LOJANO COFFEE

PRODUCT DESCRIPTION

- ORIGIN OF RAW MATERIAL: QUILANGA CANTON (LOJA), FROM THE CLARA LUZ FARM WITH A RECORD SCORE OF 92.65 POINTS.
- PRESENTATION: GOLDEN BEAN COFFEE
- TYPE OF PACKAGING: GRAINPRO BAGS
- SHELF LIFE: 365 DAYS
- STORAGE CONDITIONS: COOL AND DRY ENVIRONMENT
- SPECIES: 100% ARABICA
- VARIETY: SIDRA-SPECIAL
- QUALITY: HONEY WASHED
- REGION: LOJA
- SEED ORIGIN: BRAZIL
- ALTITUDE: 1700 METERS ABOVE SEA LEVEL (M.A.S.L.)
- CALIBER: SCREEN SIZE: 17
- SHAPE: FLAT BEAN
- MOISTURE LEVEL: 11%
- HARVEST: RIPE CHERRY
- BENEFIT: HONEY WASHED
- PROCESS: WASHED
- SENSORY PROFILE: CITRUS NOTES, BERRIES, FLORALS, CHOCOLATE, SWEET, CARAMEL-LIKE, VANILLA, HERBAL.



QULLKANA GOURMET LOJANO QUILANGA

PRODUCT DESCRIPTION

- SPECIES: 100% ARABICA
- VARIETY: CIDER-SPECIAL
- QUALITY: FERMENTED WASH (48H)
- REGION: QUILANGA-LOJA
- SEED ORIGIN: BRAZIL
- ALTITUDE: 1700 MASL
- CALIBER: MESH LEVEL: 15
- SHAPE: IRON IT
- HUMIDITY DEGREE: 10.5%
- HARVEST: RIPE CHERRY
- BENEFIT: WASHED
- PROCESS: WASHED
- SENSORY: SWEET AND FLORAL NOTES, HONEY AND LEMON VERBENA AFTERTASTE.
- SCORE: 87



QULLKANA GOURMET PINCHINAN COFFEE

PRODUCT DESCRIPTION

- **ORIGIN OF RAW MATERIAL:** NANEGALITO PARISH, LOCATED NORTHWEST OF PICHINCHA
- **PRESENTATION:** GOLDEN BEAN COFFEE
- **TYPE OF PACKAGING:** GRAINPRO BAGS
- **SHELF LIFE:** 365 DAYS
- **STORAGE CONDITIONS:** COOL AND DRY ENVIRONMENT
- **SPECIES:** 100% ARABICA
- **VARIETY:** CATUCAI
- **QUALITY:** SPECIAL
- **REGION:** PICHINCHA
- **SEED ORIGIN:** BRAZIL
- **ALTITUDE:** 1600 METERS ABOVE SEA LEVEL (M.A.S.L.)
- **CALIBER:** SCREEN SIZE: 15 SELECTED
- **SHAPE:** FLAT BEAN
- **MOISTURE LEVEL:** 11%
- **HARVEST:** MATURE CHERRY
- **BENEFIT:** HONEY
- **PROCESS:** WASHED
- **SENSORY PROFILE:** FLORAL-SWEET-CITRUS



Qullkana
CAFÉ

ORIGEN | ECUADOR-PICHINCHA
ALTURA | 1450 MSNM

HONEY LAVADO NATURAL
VARIEDAD | CATUCAI TYPICA SIERRA

NOTAS FRUTALES, MIEL Y CHOCOLATE
ARABICA 100%

TIPO DE TUESTE | LARGO MEDIO OSCURO
CONTENIDO | 250G 450G 900G

QULLKANA GOURMET VILCABAMBA COFFEE

PRODUCT DESCRIPTION

- SPECIES: 100% ARABICA
- VARIETY: ARABICA: RED BOURBON
- QUALITY: SUPER SPECIAL
- REGION: LOJA-VILCABAMBA
- SEED ORIGIN: BRAZIL
- ALTITUDE: 1550 M.A.S.L.
- CALIBER: MESH LEVEL: 16 SELECTED
- FORM: PLANCHUELO
- HUMIDITY DEGREE: 11.11 %
- HARVEST: RIPE CHERRY
- BENEFIT: NATURAL FERMENTATION
- PROCESS: HONEY RED - SEMI WASHED
- SENSORY: FLOWER-ROSES-BRIGHT CITRUS-CARAMEL-RED FRUITS
- SCORE: 87

