

**PROYECTOMINGA LTDA.**

CONNECTING ECUADORIAN  
SUPPLIERS AND BUYERS FOR  
SUSTAINABLE INTERNATIONAL  
TRADE

**WORLD CLASS  
ORGANIC BANANAS**



# WHY TRY ECUADOR'S FINE USDA CERTIFIED ORGANIC BANANAS?

Did you know that Ecuador is the top Banana exporter *IN THE WORLD* representing *25% of ALL bananas* consumed? It is among the largest organic banana producers worldwide too!

We offer exclusive access direct-from-farm certified organic bananas for your enjoyment today





# EXCLUSIVE USDA ORGANIC BANANAS SOURCED FROM COASTAL ECUADOR

- BANANAS ETHICALLY SOURCED FROM COASTAL FARMING ASSOCIATIONS
- USDA ORGANIC
- PROFESSIONAL AND FRIENDLY BANANA STAFF
- PRODUCTION AND SALE; FROM 2,500 TO 10,000 BOXES OF ORGANIC BANANAS PER YEAR PER MEMBER
- 40 LB PER BOX, DELIVERED BY REFRIGERATED REEFER
- SUPPLY AVAILABLE YEAR ROUND
- TRADE FINANCE POSSIBLE FOR QUALIFIED BUYERS
- SIMPLY THE BEST YOU CAN FIND ANYWHERE!

# PROBLEM

MANY INTERNATIONAL BUYERS STRUGGLE WITH OBTAINING AGRICULTURAL, ALIMENTARY, HOUSEHOLD, AND INDUSTRIAL PRODUCTS FROM RELIABLE OVERSEAS SUPPLIERS AND LACK OF PROFESSIONAL CUSTOMER SERVICE WORLDWIDE.

# SOLUTION

BRIDGE DISPARATE CULTURAL AND COMMERCIAL GAPS SO THAT BOTH BUYER AND PRODUCER CAN FORM SUSTAINABLE TRADE WITHOUT COMMON HEADACHES PRESENT IN THE CURRENT INTERNATIONAL SYSTEM.

# HOW WE HELP THE BUYERS

## ECUADOR...

- Uses the US dollar as its national currency
- Has some of the best agricultural and food products in the world due to ancestral practices and geographic advantage.
- Manufactures industrial and hard-line products and serve as a cost effective alternative to other exporting countries
- Each producer is thoroughly vetted to deliver an exceptional international buyer experience.

# HOW WE HELP THE PRODUCERS

The Ecuadorian Minga Project serves to employ modernized mechanisms in to stimulate large-scale economic activity through supporting its producers with...

- International marketing
- Trade credit financing
- Assistance with customs clearance and cargo transport
- Extensive supplier training.

*The buyer and seller are directly connected, eliminating local intermediaries which can destabilize supply and quality*

# What type of products can Ecuador export?

- **YELLOW AND RED DRAGON FRUIT**
- **ALMOST ALL TROPICAL AND TEMPERATE FRUITS**
- **ALMOST ALL TROPICAL AND TEMPERATE VEGETABLES**
- **GRAINS AND FLOUR DERIVATIVES**
- **CACAO RAW AND DERIVATIVES (ORGANIC AND REGULAR GOOD QUALITY DESIGNATION)**
- **COFFEE (PROCESSED)**
- **MANY TYPES OF HERBAL TEA**
- **DAIRY PRODUCTS**
- **CHICKEN AND ALL SEAFOOD**
- **MEATS**
- **MANY TYPES OF PROCESSED PACKAGED FOOD WITH SANITARY REGISTRATION NUMBER READY TO EXPORT**
- **AGRICULTURAL AND LIVESTOCK SUPPLY**
- **VARIOUS OILS SUCH AS PALM, SOYBEAN, SUNFLOWER, ETC.**

# What type of non food products can Ecuador export?

- ANCESTRAL MEDICINES-DRAGON'S BLOOD, CAT'S CLAW AND MUCH MORE (DIRECTLY WITH THE INDIGENOUS)
- FINE ARTISAN PRODUCTS
- ALMOST ALL FORMS OF COMMON TEXTILES
- ANCESTRAL DESIGNED TEXTILES AND HANDICRAFTS (INDIGENOUS AND ETHNIC MESTIZO)
- AUTOMOBILE PARTS
- PLASTICS
- CERAMICS
- FURNITURE, BOTH FINE CRAFTSMANSHIP AND LAMINATES
- FINE LEATHER GOODS
- FINE CLOTHING
- LOWER COST CLOTHING
- SHOES AND SPORTS CLOTHING



- BUILDING SUPPLIES AND TOOLS
- CHEMICALS SUCH AS PAINTS, ADHESIVES, SOLVENTS, FERTILIZERS
- PAPER PRODUCTS
- PETROLEUM PRODUCTS
- MINING
- HOUSEHOLD ITEMS SUCH AS LAMPS, RUGS, KITCHEN ITEMS
- GLASS PRODUCTS
- METAL PRODUCTS
- HOUSEHOLD AND COMMERCIAL APPLIANCES LIKE REFRIGERATORS, STOVES, MICROWAVES
- COMMERCIAL STAINLESS STEEL APPLIANCES AND FURNITURE
- STAINLESS STEEL/METAL CUSTOM PARTS
- AUTO PARTS