

**PROYECTOMINGA LTDA.**

CONNECTING ECUADORIAN  
SUPPLIERS AND BUYERS FOR  
SUSTAINABLE INTERNATIONAL  
TRADE

**FINE ECUADORIAN  
QULLKANA ARTISAN  
COFFEE**



# QULLKANA ARTISAN COFFEE: A SYMPHONY OF ECUADORIAN FLAVORS



EXPERIENCE THE ELEGANCE OF QULLKANA COFFEE, WHERE ECUADOR'S RICH HERITAGE SHINES THROUGH THE ARTISTRY OF COFFEE CRAFT. EACH CUP IS A CELEBRATION OF THE FINEST ARTISAN-ROASTED BEANS, DELIVERING UNPARALLELED LUXURY AND FLAVOR

# QULLKANA GOURMET AMAZONIAN COFFEE

**3 VARIETIES: MACAS, TYPICAL IMPROVED MACAS, MENDEZ**

## PRODUCT DESCRIPTION

- **ORIGIN OF RAW MATERIAL: SHUAR CHIGUIANZA RURAL PARISH MACAS CANTON AND MENDEZ CANTON - MORONA SANTIAGO PROVINCE; ECUADOR.**
- **PRESENTATION: GOLDEN BEAN COFFEE**
- **TYPE OF PACKAGING: GRAINPRO BAGS**
- **SHELF LIFE: 365 DAYS**
- **STORAGE CONDITIONS: COOL AND DRY ENVIRONMENT**
- **SPECIES: 100% ARABICA**
- **VARIETY: CATUCAI 785**
- **QUALITY: SPECIAL**
- **REGION: EAST - AMAZONIA**
- **SEED ORIGIN: BRAZIL**
- **ALTITUDE: 1150 METERS ABOVE SEA LEVEL (M.A.S.L.)**
- **CALIBER: SCREEN LEVEL: 17 SELECTED**
- **SHAPE: FLAT BEAN**
- **MOISTURE LEVEL: 11.11%**
- **HARVEST: RIPE CHERRY**
- **BENEFIT: NATURAL FERMENTATION**
- **PROCESS: WASHED**
- **SENSORY PROFILE: CHOCOLATEY - CITRUS FRUITS**



**Quilkana**  
CAFFÈ

ORIGEN | ECUADOR-AMAZONIA  
ALTURA | 1000MSNM

HONEY  LAVADO  NATURAL   
VARIEDAD | CATUCAI  TYPICAL  SORA

NOTAS FRUTALES, MIEL Y CHOCOLATE  
ARÁBICA 100%

TIPO DE TUESTE | LIGERO  MEDIO  OSCURO   
CONVENIDO | 250G  450G  1KG

# QULLKANA GOURMET LOJANO COFFEE

## PRODUCT DESCRIPTION

- ORIGIN OF RAW MATERIAL: QUILANGA CANTON (LOJA), FROM THE CLARA LUZ FARM WITH A RECORD SCORE OF 92.65 POINTS.
- PRESENTATION: GOLDEN BEAN COFFEE
- TYPE OF PACKAGING: GRAINPRO BAGS
- SHELF LIFE: 365 DAYS
- STORAGE CONDITIONS: COOL AND DRY ENVIRONMENT
- SPECIES: 100% ARABICA
- VARIETY: SIDRA-SPECIAL
- QUALITY: HONEY WASHED
- REGION: LOJA
- SEED ORIGIN: BRAZIL
- ALTITUDE: 1700 METERS ABOVE SEA LEVEL (M.A.S.L.)
- CALIBER: SCREEN SIZE: 17
- SHAPE: FLAT BEAN
- MOISTURE LEVEL: 11%
- HARVEST: RIPE CHERRY
- BENEFIT: HONEY WASHED
- PROCESS: WASHED
- SENSORY PROFILE: CITRUS NOTES, BERRIES, FLORALS, CHOCOLATE, SWEET, CARAMEL-LIKE, VANILLA, HERBAL.



# QULLKANA GOURMET LOJANO QUILANGA

## PRODUCT DESCRIPTION

- SPECIES: 100% ARABICA
- VARIETY: CIDER-SPECIAL
- QUALITY: FERMENTED WASH (48H)
- REGION: QUILANGA-LOJA
- SEED ORIGIN: BRAZIL
- ALTITUDE: 1700 MASL
- CALIBER: MESH LEVEL: 15
- SHAPE: IRON IT
- HUMIDITY DEGREE: 10.5%
- HARVEST: RIPE CHERRY
- BENEFIT: WASHED
- PROCESS: WASHED
- SENSORY: SWEET AND FLORAL NOTES, HONEY AND LEMON VERBENA AFTERTASTE.
- SCORE: 87



# QULLKANA GOURMET PINCHINAN COFFEE

## PRODUCT DESCRIPTION

- **ORIGIN OF RAW MATERIAL:** NANEGALITO PARISH, LOCATED NORTHWEST OF PICHINCHA
- **PRESENTATION:** GOLDEN BEAN COFFEE
- **TYPE OF PACKAGING:** GRAINPRO BAGS
- **SHELF LIFE:** 365 DAYS
- **STORAGE CONDITIONS:** COOL AND DRY ENVIRONMENT
- **SPECIES:** 100% ARABICA
- **VARIETY:** CATUCAI
- **QUALITY:** SPECIAL
- **REGION:** PICHINCHA
- **SEED ORIGIN:** BRAZIL
- **ALTITUDE:** 1600 METERS ABOVE SEA LEVEL (M.A.S.L.)
- **CALIBER:** SCREEN SIZE: 15 SELECTED
- **SHAPE:** FLAT BEAN
- **MOISTURE LEVEL:** 11%
- **HARVEST:** MATURE CHERRY
- **BENEFIT:** HONEY
- **PROCESS:** WASHED
- **SENSORY PROFILE:** FLORAL-SWEET-CITRUS



**Qullkana**  
CAFÉ

ORIGEN | ECUADOR-PICHINCHA  
ALTURA | 1450 MSNM

HONEY  LAVADO  NATURAL   
VARIEDAD | CATUCAI  CATUCAI  TYPICA  SIERRA

NOTAS FRUTALES, MIEL Y CHOCOLATE  
ARABICA 100%

TIPO DE TUESTE | LARGO  MEDIO  CORTO   
CONTENIDO | 250G  450G  950G

# QULLKANA GOURMET VILCABAMBA COFFEE

## PRODUCT DESCRIPTION

- SPECIES: 100% ARABICA
- VARIETY: ARABICA: RED BOURBON
- QUALITY: SUPER SPECIAL
- REGION: LOJA-VILCABAMBA
- SEED ORIGIN: BRAZIL
- ALTITUDE: 1550 M.A.S.L.
- CALIBER: MESH LEVEL: 16 SELECTED
- FORM: PLANCHUELO
- HUMIDITY DEGREE: 11.11 %
- HARVEST: RIPE CHERRY
- BENEFIT: NATURAL FERMENTATION
- PROCESS: HONEY RED - SEMI WASHED
- SENSORY: FLOWER-ROSES-BRIGHT CITRUS-CARAMEL-RED FRUITS
- SCORE: 87



# PROBLEM

MANY INTERNATIONAL BUYERS STRUGGLE WITH OBTAINING AGRICULTURAL, ALIMENTARY, HOUSEHOLD, AND INDUSTRIAL PRODUCTS FROM RELIABLE OVERSEAS SUPPLIERS AND LACK OF PROFESSIONAL CUSTOMER SERVICE WORLDWIDE.

# SOLUTION

BRIDGE DISPARATE CULTURAL AND COMMERCIAL GAPS SO THAT BOTH BUYER AND PRODUCER CAN FORM SUSTAINABLE TRADE WITHOUT COMMON HEADACHES PRESENT IN THE CURRENT INTERNATIONAL SYSTEM.



# HOW WE HELP THE BUYERS

## **ECUADOR...**

- Uses the US dollar as its national currency
- Has some of the best agricultural and food products in the world due to ancestral practices and geographic advantage.
- Manufactures industrial and hard-line products and serve as a cost effective alternative to other exporting countries
- Each producer is thoroughly vetted to deliver an exceptional international buyer experience.

# HOW WE HELP THE PRODUCERS

The Ecuadorian Minga Project serves to employ modernized mechanisms in to stimulate large-scale economic activity through supporting its producers with...

- International marketing
- Trade credit financing
- Assistance with customs clearance and cargo transport
- Extensive supplier training.

*The buyer and seller are directly connected, eliminating local intermediaries which can destabilize supply and quality*

# What type of products can Ecuador export?

- **YELLOW AND RED DRAGON FRUIT**
- **ALMOST ALL TROPICAL AND TEMPERATE FRUITS**
- **ALMOST ALL TROPICAL AND TEMPERATE VEGETABLES**
- **GRAINS AND FLOUR DERIVATIVES**
- **CACAO RAW AND DERIVATIVES (ORGANIC AND REGULAR GOOD QUALITY DESIGNATION)**
- **COFFEE (PROCESSED)**
- **MANY TYPES OF HERBAL TEA**
- **DAIRY PRODUCTS**
- **CHICKEN AND ALL SEAFOOD**
- **MEATS**
- **MANY TYPES OF PROCESSED PACKAGED FOOD WITH SANITARY REGISTRATION NUMBER READY TO EXPORT**
- **AGRICULTURAL AND LIVESTOCK SUPPLY**
- **VARIOUS OILS SUCH AS PALM, SOYBEAN, SUNFLOWER, ETC.**

# What type of non food products can Ecuador export?

- ANCESTRAL MEDICINES-DRAGON'S BLOOD, CAT'S CLAW AND MUCH MORE (DIRECTLY WITH THE INDIGENOUS)
- FINE ARTISAN PRODUCTS
- ALMOST ALL FORMS OF COMMON TEXTILES
- ANCESTRAL DESIGNED TEXTILES AND HANDICRAFTS (INDIGENOUS AND ETHNIC MESTIZO)
- AUTOMOBILE PARTS
- PLASTICS
- CERAMICS
- FURNITURE, BOTH FINE CRAFTSMANSHIP AND LAMINATES
- FINE LEATHER GOODS
- FINE CLOTHING
- LOWER COST CLOTHING
- SHOES AND SPORTS CLOTHING



- BUILDING SUPPLIES AND TOOLS
- CHEMICALS SUCH AS PAINTS, ADHESIVES, SOLVENTS, FERTILIZERS
- PAPER PRODUCTS
- PETROLEUM PRODUCTS
- MINING
- HOUSEHOLD ITEMS SUCH AS LAMPS, RUGS, KITCHEN ITEMS
- GLASS PRODUCTS
- METAL PRODUCTS
- HOUSEHOLD AND COMMERCIAL APPLIANCES LIKE REFRIGERATORS, STOVES, MICROWAVES
- COMMERCIAL STAINLESS STEEL APPLIANCES AND FURNITURE
- STAINLESS STEEL/METAL CUSTOM PARTS
- AUTO PARTS